## BALANCE SHEET

Quarter 1/2011

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 68,080,753,231 | 84,624,960,827 |
| I. Cash and cash equivalents | 110 |  | 20,893,009,396 | 5,318,511,122 |
| 1. Cash | 111 |  | 5,893,009,396 | 5,318,511,122 |
| 2. Cash equivalents | 112 |  | 15,000,000,000 | - |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  | - |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 42,851,762,737 | 75,813,585,088 |
| 1. Trade accounts receivables | 131 |  | 22,161,201,128 | 56,659,390,254 |
| 2. Advances to suppliers | 132 |  | 8,457,893,164 | 10,285,398,764 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 12,232,668,445 | 8,868,796,070 |
| 6. Provision for short-term bad receivables | 139 |  | - |  |
| IV. Inventories | 140 |  | 356,744,099 | 329,403,000 |
| 1. Inventories | 141 |  | 356,744,099 | 329,403,000 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V.Other short-term assets | 150 |  | 3,979,236,999 | 3,163,461,617 |
| 1. Short-term prepaid expenses | 151 |  | 118,654,917 | 55,309,697 |
| 2. VAT deductible | 152 |  | 2,064,117,361 | 1,384,993,157 |
| 3. Tax and accounts receivable from State budget | 154 |  | - |  |
| 4. Other short-term assets | 158 |  | 1,796,464,721 | 1,723,158,763 |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0 + 2 2 0 + 2 4 0 + 2 5 0 + 2 6 0 ) ~}$ | 200 |  | 1,441,739,907,843 | 1,451,772,509,892 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 1,435,901,744,425 | 1,446,415,493,389 |
| 1. Tangible fixed assets | 221 |  | 1,424,754,273,906 | 1,435,371,542,689 |
| - Historical cost | 222 |  | 1,505,950,821,874 | 1,498,533,057,554 |
| - Accumulated depreciation | 223 |  | (81,196,547,968) | (63,161,514,865) |
| 2. Finance leases fixed assets | 224 |  | - |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 5,340,533,134 | 5,247,845,134 |
| - Historical cost | 228 |  | 5,408,061,800 | 5,305,261,800 |
| - Accumulated depreciation | 229 |  | (67,528,666) | (57,416,666) |
| 4. Construction in progress expenses | 230 |  | 5,806,937,385 | 5,796,105,566 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | - | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | - | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 5,838,163,418 | 5,357,016,503 |
| 1. Long-term prepaid expenses | 261 |  | 2,684,833,418 | 2,203,686,503 |
| 2. Deferred income tax assets | 262 |  | - |  |
| 3. Others | 268 |  | 3,153,330,000 | 3,153,330,000 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 1,509,820,661,074 | 1,536,397,470,719 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300=310+330) | 300 |  | 979,578,780,312 | 1,005,733,111,740 |
| I. Short-term liabilities | 310 |  | 212,393,942,992 | 238,548,274,420 |
| 1. Short-term borrowing and debts | 311 |  | 119,563,742,731 | 114,243,619,409 |
| 2. Trade accounts payable | 312 |  | 87,822,980,320 | 107,305,106,664 |
| 3. Advances from customers | 313 |  | 50,000,000 | 50,000,000 |
| 4. Taxes and liabilities to State budget | 314 |  | 2,187,638,301 | 8,064,305,302 |
| 5. Payable to employees | 315 |  | (16,335,225) | 3,639,680,831 |
| 6. Payable expenses | 316 |  | 1,216,632,221 | 3,409,913,556 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |


| 9.----------------------------1 | 319---1 |  |  | 1---296,--734,--749--- |
| :---: | :---: | :---: | :---: | :---: |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 305,276,754 | 538,914,209 |
| II. Long-term liabilities | 330 |  | 767,184,837,320 | 767,184,837,320 |
| 1.- Long-term accounts payables-----------1rade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | ----------------- |  |
| 4. Long-term borrowing and debts | 334 |  |  | 767,184,837,320 |
| 5. Deferred income tax | 335 |  | ---------------- | ---------------- |
| 6. Provision for unemployment allowance | 336 |  | - |  |
| 7. Provision for long-term liabilities | 337 |  | ------------------ |  |
| B. OWNER'S EQUITY ( $400=410+430)$ | 400 |  | 530,241,880,762 | 531,664,358,979 |
| I. Capital sources and funds | 410 |  | 530,241,880,762 | 531,664,358,979 |
| 1.-Paid-in capital | 411 |  | 500,000,-000,-000-- | 500,000,-000,--000-- |
| 2. Capital surplus | 412 |  | ---------------------------- | ----------------- |
| 3. Other capital of owner | 413 |  | 2,441,885,139 | 2,441,885,139 |
| 4. Treasury stock | 414 |  | (1,588,920,333) | (692,020,021) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (7,569,029,674) | (7,036,147,101) |
| 7. Investment and development fund | 417 |  | 906,459,437 | 906,459,437 |
| 8. Financial reserve fund | 418 |  | 348,065,228 | 348,065,228 |
| 9. Other fund belong to owner's equi-----1y | 419 |  | ----------------------- | ------------------------ |
| 10. Retained profit | 420 |  | 35,703,420,965 | 35,696,116,297 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 1,509,820,661,074 | 1,537,397,470,719 |

## Song Ba Joint Stock Company.

## INCOME STATEMENT

Quarter 1/2011
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 36,107,510,931 | 7,884,193,502 | 36,107,510,931 | 7,884,193,502 |
| 2. Deductions | 02 |  |  |  |  |  |
| 3. Net sales and services | 10 |  | 36,107,510,931 | 7,884,193,502 | 36,107,510,931 | 7,884,193,502 |
| 4. Cost of goods sold | 11 |  | 20,234,122,057 | 4,128,557,776 | 20,234,122,057 | 4,128,557,776 |
| 5. Gross profit | 20 |  | 15,873,388,874 | 3,755,635,726 | 15,873,388,874 | 3,755,635,726 |
| 6. Financial income | 21 |  | 53,723,885 | 233,040,491 | 53,723,885 | 233,040,491 |
| 7. Financial expenses | 22 |  | 14,692,644,764 | 2,477,205,945 | 14,692,644,764 | 2,477,205,945 |
| Include: Interest expense | 23 |  | 14,692,644,764 | 2,268,040,665 | 14,692,644,764 | 2,268,040,665 |
| 8. Selling expenses | 24 |  | - - | - | - - | - |
| 9. General \& administrative expenses | 25 |  | 899,580,888 | 143,860,052 | 899,580,888 | 143,860,052 |
| 10. Net operating profit | 30 |  | 334,887,107 | 1,367,610,220 | 334,887,107 | 1,367,610,220 |
| 11. Other income | 31 |  | 59,928,515 | 261,735,753 | 59,928,515 | 261,735,753 |
| 12. Other expenses | 32 |  | 74,234,892 | 316,232,860 | 74,234,892 | 316,232,860 |
| 13. Other profit | 40 |  | (14,306,377) | (54,497,107) | (14,306,377) | (54,497,107) |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 320,580,730 | 1,313,113,113 | 320,580,730 | 1,313,113,113 |
| 16. Current corporate income tax expenses | 51 |  | 286,526,062 | 164,139,139 | 286,526,062 | 164,139,139 |
| 17. Deferred corporate income tax expenses | 52 |  |  |  |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 34,054,668 | 1,148,973,974 | 34,054,668 | 1,148,973,974 |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | - | - | - | - |
| 19. EPS (VND/share) | 70 |  | 0.7 | 25.5 | 0.7 | 25.5 |

## CASH FLOW STATEMENT <br> Quarter1/2011 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1.-Cash received from sale or services and other revenue | 01 |  | 74,275,-765,311 | 15,722,031,583 |
| 2. Cash paid for supplier | 02 |  | (2,329,034,029) | (1,650,694,393) |
| 3. Cash paid for employee | 03 |  | $(4,153,673,802)$ | (2,986,118,627) |
| 4. Cash paid for interest | 04 |  | $(15,624,680,418)$ |  |
| 5. Cash paid for corporate income tax | 05 |  | - | $(48,687,235)$ |
| 6. Other receivables | 06 |  | 4,257,186,286 | 12,689,151,523 |
| 7. Other payables | 07 |  | (20,347,355,887) | (8,411,501,988) |
| Net cash provided by (used in) operating activities | 20 |  | 36,078,207,461 | 15,314,180,863 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(24,005,929,294)$ | $(56,742,309,125)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 53,723,885 | 233,040,491 |
| Net cash used in investing activities | 30 |  | (23,952,205,409) | (56,509,268,634) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (896,900,312) | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 15,298,097,194 | 60,090,438,000 |
| 4. Cash paid to principal debt | 34 |  | (10,953,705,372) | (28,485,155,552) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | - | - |
| Net cash (used in) provided by financing activities | 40 |  | 3,447,491,510 | 31,605,282,448 |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 15,573,493,562 | (9,589,805,323) |
| Cash and cash equivalents at beginning of year | 60 |  | 5,318,511,122 | 13,570,960,803 |
| Influence of foreign exchange fluctuation | 61 |  | 1,004,712 | 60,266,164 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 20,893,009,396 | 4,041,421,644 |

