### BALANCE SHEET Quarter 1/2011

#### Quarter 1/2011

|   |                          |      |   | Unit: VND                                    |
|---|--------------------------|------|---|--|
| ASSETS  | Code                     | Note | Ending Balance                              | <b>Beginning Balance</b>                     |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150)  | 100                      | -    | 68,080,753,231                              | 84,624,960,827                               |
| I. Cash and cash equivalents  | 110                      | -    | 20,893,009,396                              | 5,318,511,122                                |
| 1. Cash   | 111                      | -    | 5,893,009,396                               | 5,318,511,122                                |
| 2. Cash equivalents   | 112                      | -    | 15,000,000,000                              | -  |
| II. Short-term financial investments  | 120                      |      |   | -  |
| 1. Short-term investments   | 121                      |      | -   | -  |
| 2. Provision for devaluation of short-term security investments   | 129                      | -    |   |  |
| III. Receivables  | 130                      | -    | 42,851,762,737                              | 75,813,585,088                               |
| 1. Trade accounts receivables   | 131                      | -    | 22,161,201,128                              | 56,659,390,254                               |
| 2. Advances to suppliers  | 132                      | -    | 8,457,893,164                               | 10,285,398,764                               |
| 3. Short-term internal receivables  | 133                      | -    |   |  |
| 4. Receivable in accordance with contracts in progress  | 134                      | -    | 10 000 ((0 115                              | 0.040.504.050                                |
| 5. Other receivables  | 138                      | -    | 12,232,668,445                              | 8,868,796,070                                |
| 6. Provision for short-term bad receivables   | 139                      |      | -   | -  |
| IV. Inventories   | 140                      | -    | 356,744,099                                 | 329,403,000                                  |
| 1. Inventories  | 141                      | -    | 356,744,099                                 | 329,403,000                                  |
| 2. Provision for devaluation of inventories   | 149                      | -    |   |  |
| V. Other short-term assets  | 150                      | -    | 3,979,236,999                               | 3,163,461,617                                |
| 1. Short-term prepaid expenses  | 151                      | -    | 118,654,917                                 | 55,309,697                                   |
| 2. VAT deductible   | 152                      | ┟┃-  | 2,064,117,361                               | 1,384,993,157                                |
| 3. Tax and accounts receivable from State budget  | 154                      | ┟┃-  | -   | -  |
| 4. Other short-term assets  | 158                      | -    | 1,796,464,721                               | 1,723,158,763                                |
| B. LONG-TERM ASSETS (200=210+220+240+250+260)   | 200                      | -    | 1,441,739,907,843                           | 1,451,772,509,892                            |
| I. Long-term receivables  | 210                      | -    |   | -  |
| 1. Long-term receivables from customers   | 211                      | -    |   |  |
| 2. Capital receivable from subsidiaries   | 212                      | -    |   |  |
| 3. Long-term inter-company receivables  | 213                      | -    |   |  |
| 4. Other long-term receivables  | 218                      | -    |   |  |
| 5. Provision for long-term bad receivable (*)   | 219                      | -    |   |  |
| II. Fixed assets  | 220                      | -    | 1,435,901,744,425                           | 1,446,415,493,389                            |
| 1. Tangible fixed assets  | 221                      | -    | 1,424,754,273,906                           | 1,435,371,542,689                            |
| - Historical cost   | 222                      | -    | 1,505,950,821,874                           | 1,498,533,057,554                            |
| - Accumulated depreciation  | 223                      | -    | (81,196,547,968)                            | (63,161,514,865)                             |
| 2. Finance leases fixed assets  | 224                      | -    | -   | -  |
| - Historical cost   | 225                      | -    |   |  |
| - Accumulated depreciation  | 226                      | -    |   |  |
| 3. Intangible fixed assets  | 227                      |      | 5,340,533,134                               | 5,247,845,134                                |
| - Historical cost   | 228                      | -    | 5,408,061,800                               | 5,305,261,800                                |
| - Accumulated depreciation  | 229                      | -    | (67,528,666)                                | (57,416,666)                                 |
| 4. Construction in progress expenses  | 230                      | -    | 5,806,937,385                               | 5,796,105,566                                |
| III. Property investment  | 240                      | -    |   | -  |
| - Historical cost   | 241                      |      |   | -  |
| - Accumulated depreciation (*)  | 242                      | -    | -   | -  |
| IV. Long-term financial investments   | 250                      | -    |   | -  |
| 1. Investment in subsidiaries   | 251                      | -    |   |  |
| 2. Investment in joint-venture  | 252                      | -    | -   | -  |
| 3. Other long-term investments  | 258                      | L    | -   | -  |
| 4. Provision for devaluation of long-term finance investment  | 259                      | L    | -   | -  |
| V. Other long-term assets   | 260                      | L    | 5,838,163,418                               | 5,357,016,503                                |
| 1. Long-term prepaid expenses   | 261                      | L    | 2,684,833,418                               | 2,203,686,503                                |
| 2. Deferred income tax assets   | 262                      | L    | -   |  |
| 3. Others   | 268                      | -    | 3,153,330,000                               | 3,153,330,000                                |
| VI. Goodwill  | 269                      |      |   |  |
| TOTAL ASSETS  | 270                      |      | 1,509,820,661,074                           | 1,536,397,470,719                            |
| CAPITAL SOURCE  | Code                     | Note | Ending Balance                              | Beginning Balance                            |
| A. LIABILITIES (300= 310+330)   | 300                      |      | 979,578,780,312                             | 1,005,733,111,740                            |
| I. Short-term liabilities   | 310                      | ┟┟-  | 212,393,942,992                             | 238,548,274,420                              |
|   | 310                      | ┟┟-  | 119,563,742,731                             | 114,243,619,409                              |
|   |                          | L    | ·   | 107,305,106,664                              |
| 1. Short-term borrowing and debts   |                          | [I   | x / x / y / u x n x / n                     |  |
| Short-term borrowing and debts Trade accounts payable   | 312                      | -    | 87,822,980,320<br>50,000,000                |  |
| Short-term borrowing and debts Trade accounts payable Advances from customers   | 312<br>313               |      | 50,000,000                                  | 50,000,000                                   |
| Short-term borrowing and debts Trade accounts payable Advances from customers Taxes and liabilities to State budget                         | 312<br>313<br>314        |      | 50,000,000<br>2,187,638,301                 | 50,000,000<br>8,064,305,302                  |
| I. Short-term borrowing and debts Trade accounts payable Advances from customers Taxes and liabilities to State budget Payable to employees | 312<br>313<br>314<br>315 |      | 50,000,000<br>2,187,638,301<br>(16,335,225) | 50,000,000<br>8,064,305,302<br>3,639,680,831 |
| Short-term borrowing and debts Trade accounts payable Advances from customers Taxes and liabilities to State budget                         | 312<br>313<br>314        |      | 50,000,000<br>2,187,638,301                 | 50,000,000<br>8,064,305,302                  |

| 9. Other short-term payables             | 319 | 1,264,007,890     | 1,296,734,449     |
|--|-----|-------------------|-------------------|
| 10. Provision for short-term liabilities | 320 |                   |                   |
| 11. Bonus and welfare fund               | 323 | 305,276,754       | 538,914,209       |
| II. Long-term liabilities                | 330 | 767,184,837,320   | 767,184,837,320   |
| 1. Long-term accounts payables-Trade     | 331 |                   |                   |
| 2. Long-term accounts payables-Affiliate | 332 |                   |                   |
| 3. Other long-term payables              | 333 | -                 | -                 |
| 4. Long-term borrowing and debts         | 334 | 767,184,837,320   | 767,184,837,320   |
| 5. Deferred income tax                   | 335 | -                 | -                 |
| 6. Provision for unemployment allowance  | 336 | -                 | -                 |
| 7. Provision for long-term liabilities   | 337 | -                 | -                 |
| B. OWNER'S EQUITY (400= 410+430)         | 400 | 530,241,880,762   | 531,664,358,979   |
| I. Capital sources and funds             | 410 | 530,241,880,762   | 531,664,358,979   |
| 1. Paid-in capital                       | 411 | 500,000,000,000   | 500,000,000,000   |
| 2. Capital surplus                       | 412 | -                 | -                 |
| 3. Other capital of owner                | 413 | 2,441,885,139     | 2,441,885,139     |
| 4. Treasury stock                        | 414 | (1,588,920,333)   | (692,020,021)     |
| 5. Assets revaluation difference         | 415 |                   |                   |
| 6. Foreign exchange difference           | 416 | (7,569,029,674)   | (7,036,147,101)   |
| 7. Investment and development fund       | 417 | 906,459,437       | 906,459,437       |
| 8. Financial reserve fund                | 418 | 348,065,228       | 348,065,228       |
| 9. Other fund belong to owner's equity   | 419 | -                 | -                 |
| 10. Retained profit                      | 420 | 35,703,420,965    | 35,696,116,297    |
| 11. Capital for construction work        | 421 |                   |                   |
| II. Budget sources                       | 430 | -                 | -                 |
| 2. Budgets                               | 432 |                   |                   |
| 3. Budget for fixed asset                | 433 |                   |                   |
| C. MINARITY INTEREST                     | 439 |                   |                   |
| TOTAL RESOURCES                          | 440 | 1,509,820,661,074 | 1,537,397,470,719 |

## **INCOME STATEMENT**

Quarter 1/ 2011

| Items  | Code | Note | Quar           | ter 1         | Accumulation   |               |  |
|--|------|------|----------------|---------------|----------------|---------------|--|
|  |      |      | Current year   | Previous year | Current year   | Previous year |  |
| 1  | 2    | 3    | 4              | 5             | 6              | 7             |  |
| 1. Sales   | 01   |      | 36,107,510,931 | 7,884,193,502 | 36,107,510,931 | 7,884,193,502 |  |
| 2. Deductions  | 02   |      |                |               |                |               |  |
| 3. Net sales and services                                  | 10   |      | 36,107,510,931 | 7,884,193,502 | 36,107,510,931 | 7,884,193,502 |  |
| 4. Cost of goods sold                                      | 11   |      | 20,234,122,057 | 4,128,557,776 | 20,234,122,057 | 4,128,557,776 |  |
| 5. Gross profit  | 20   |      | 15,873,388,874 | 3,755,635,726 | 15,873,388,874 | 3,755,635,726 |  |
| 6. Financial income  | 21   |      | 53,723,885     | 233,040,491   | 53,723,885     | 233,040,491   |  |
| 7. Financial expenses                                      | 22   |      | 14,692,644,764 | 2,477,205,945 | 14,692,644,764 | 2,477,205,945 |  |
| Include: Interest expense                                  | 23   |      | 14,692,644,764 | 2,268,040,665 | 14,692,644,764 | 2,268,040,665 |  |
| 8. Selling expenses  | 24   |      | -              | -             | -              | -             |  |
| 9. General & administrative expenses                       | 25   |      | 899,580,888    | 143,860,052   | 899,580,888    | 143,860,052   |  |
| 10. Net operating profit                                   | 30   |      | 334,887,107    | 1,367,610,220 | 334,887,107    | 1,367,610,220 |  |
| 11. Other income   | 31   |      | 59,928,515     | 261,735,753   | 59,928,515     | 261,735,753   |  |
| 12. Other expenses   | 32   |      | 74,234,892     | 316,232,860   | 74,234,892     | 316,232,860   |  |
| 13. Other profit   | 40   |      | (14,306,377)   | (54,497,107)  | (14,306,377)   | (54,497,107)  |  |
| 14. Profit or loss in joint venture                        | 45   |      |                |               |                |               |  |
| 15. Profit before tax (50=30 + 40)                         | 50   |      | 320,580,730    | 1,313,113,113 | 320,580,730    | 1,313,113,113 |  |
| 16. Current corporate income tax expenses                  | 51   |      | 286,526,062    | 164,139,139   | 286,526,062    | 164,139,139   |  |
| 17. Deferred corporate income tax expenses                 | 52   |      |                |               |                |               |  |
| 18. Profit after tax (60=50 - 51 - 52)                     | 60   |      | 34,054,668     | 1,148,973,974 | 34,054,668     | 1,148,973,974 |  |
| 18.1 Profit after tax of minorities                        | 61   |      |                |               |                |               |  |
| 18.2 Profit after tax of the parent company's shareholders | 62   |      | -              | -             | -              | -             |  |
| 19. EPS (VND/share)  | 70   |      | 0.7            | 25.5          | 0.7            | 25.5          |  |

# CASH FLOW STATEMENT

## Quarter1/2011 (Direct method)

|   | Code<br>2 |                | Accumulation     |                  |  |
|---|-----------|----------------|------------------|------------------|--|
| Items   |           | Note -         | Current year     | Previous year    |  |
| 1   |           | 3              | 4                | 5                |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:  |           |                |                  |                  |  |
| 1. Cash received from sale or services and other revenue                                  | 01        |                | 74,275,765,311   | 15,722,031,583   |  |
| 2. Cash paid for supplier   | 02        |                | (2,329,034,029)  | (1,650,694,393)  |  |
| 3. Cash paid for employee   | 03        |                | (4,153,673,802)  | (2,986,118,627)  |  |
| 4. Cash paid for interest   | 04        |                | (15,624,680,418) |                  |  |
| 5. Cash paid for corporate income tax   | 05        |                | -                | (48,687,235)     |  |
| 6. Other receivables  | 06        |                | 4,257,186,286    | 12,689,151,523   |  |
| 7. Other payables   | 07        | T              | (20,347,355,887) | (8,411,501,988)  |  |
| Net cash provided by (used in) operating activities                                       | 20        |                | 36,078,207,461   | 15,314,180,863   |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:   |           | <del> </del> - |                  |                  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets                    | 21        |                | (24,005,929,294) | (56,742,309,125) |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22        |                | -                | -                |  |
| 3. Cash paid for lending or purchase debt tools of other companies                        | 23        |                |                  |                  |  |
| 4. Withdrawal of lending or resale debt tools of other companies                          | 24        |                |                  | -                |  |
| 5. Cash paid for joining capital in other companies                                       | 25        |                |                  |                  |  |
| 6. Withdrawal of capital in other companies   | 26        |                |                  |                  |  |
| 7. Cash received from interest, dividend and distributed profit                           | 27        |                | 53,723,885       | 233,040,491      |  |
| Net cash used in investing activities   | 30        |                | (23,952,205,409) | (56,509,268,634) |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:  |           |                |                  |                  |  |
| 1. Cash received from issuing stock, other owners' equity                                 | 31        |                |                  |                  |  |
| 2. Cash paid to owners equity, repurchase issued stock                                    | 32        |                | (896,900,312)    |                  |  |
| 3. Cash received from long-term and short-term borrowings                                 | 33        |                | 15.298.097.194   | 60.090.438.000   |  |
| 4. Cash paid to principal debt  | 34        |                | (10,953,705,372) | (28,485,155,552) |  |
| 5. Cash paid to financial lease debt  | 35        |                |                  |                  |  |
| 6. Dividend, profit paid for owners   | 36        |                |                  | -                |  |
| Net cash (used in) provided by financing activities                                       | 40        |                | 3,447,491,510    | 31,605,282,448   |  |
| Net cash during the period (20+30+40)   | 50        | <del> </del> - | 15,573,493,562   | (9,589,805,323)  |  |
| Cash and cash equivalents at beginning of year  | 60        | <b>├</b>       | 5,318,511,122    | 13,570,960,803   |  |
| Influence of foreign exchange fluctuation   | 61        | <b>├</b>       | 1,004,712        | 60,266,164       |  |
| Cash and cash equivalents at end of year (50+60+61)                                       | 70        | <b>⊹</b> +-    | 20.893.009.396   | 4,041,421,644    |  |